# WORKING IN PROTECTION INSURANCE

Training for Clinicians

Face to Face or remote



#### THE NEED

Disability Insurance (DI) products can be complex to navigate, thus Clinicians' understanding of key:
drivers/challenges/opportunities
of DI products, is essential to aid the claims assessment and management process.

#### CONTENT

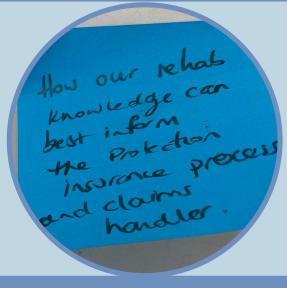
- Overview of protection insurance products, (E.g. Income Protection, Total and Permanent Disability, Critical Illness)
- Differences between group and retail markets.
- Decoding the insurance "jargon", DI common policy definitions, IP/TPD claims assessment/management.
- Suitable for new Clinicians (Introduction modules), or Clinicians already working in DI (master class).

#### **BENEFITS**

- Tailored content to team's training needs.
- Increased confidence in ability to fulfil role's requirements (assessments/report writing/rehab/VR).
- Mitigate the risk of complaints on reports and rehabilitation programmes.
- Up to date knowledge of market trends and challenges to aid everyday case work.

What participants say:

"VERY ENGAGING AND INFORMATIVE, BRINGING THE THERAPIST INTO THE ALIEN WORLD OF INSURANCE"





### WHY CHOOSE MONICA GARCIA CONSULTING

Experienced, independent consultant, driving evidence-based best practice in the UK's protection insurance sector, sharing her passion and knowledge, through interactive engaging training programmes



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